



# **Invitation for Expression of Interest (EOI)**

From

**Ceramic Customers based in the authorized area of Morbi and Surendranagar districts for purchase of Natural Gas**

**REF. NO. GGL/EOI/C&M/ 2023-24/001**

**EOI Published Date: 20<sup>th</sup> March 2024**  
**Last date of submission: 20<sup>th</sup> April 2024**

Response to the EOI to be submitted through email only on

**[commercial.ahd@gujaratgas.com](mailto:commercial.ahd@gujaratgas.com)**

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## **A. INVITATION FOR EXPRESSION OF INTEREST (EOI)**

Gujarat Gas Limited (GGL) invites EoI from Ceramic Customers located in its Authorised GA in the Districts of Morbi and Surendranagar for purchase of natural gas.

**All interested industrial customers should respond to this EOI, in line with the criteria defined in this document.**

**Industrial customers qualified under this process will be required to enter into an agreement (Key Provisions as enumerated in Annexure-1 below).**

GGL reserves the right not to enter into an agreement subsequent to the EOI evaluation and/or modify the process without assigning any reason whatsoever.

This notice does not in any manner impose any legal obligations on GGL or confer any rights on any other party in respect of the contents herein. Any contractual obligations or rights shall always be subject to a final and binding written contract executed between GGL and the party claiming such contractual obligations or rights.

GGL has the sole discretion to accept or reject any of the submissions without assigning any reasons. Responses submitted through Agents / Intermediaries will not be considered.

## **B. INSTRUCTIONS TO BIDDERS**

1. The onus of providing all necessary information/details, in appropriate manner and medium, as prescribed in this document, will rest entirely on the Bidder.
2. The bidder must submit its EOI on their company's letterhead with authorised representative's signature & Company seal clearly mentioning Daily Contracted Quantity (DCQ) required.
3. The Bidder must enclose latest invoice copy of GGL, if available.
4. The Bidder can also continue to maintain their existing MGO agreement.
5. GGL reserves the right to disqualify / reject any bidder at any stage.
6. As part of the qualification process, GGL, at its sole discretion, may also visit Bidder's works/project sites and/or any Bidder's premises.
7. The bidder can bid for only 1 unit and 1 EOI only. Multiple bid for 1 unit and/or single bid for multiple units shall not be accepted. Such EOI shall be disqualified immediately.
8. The EOI documentation and all correspondence, incidental to and concerning the same, shall be in English language.
9. In case of any queries or details/clarity required, write to us on [commercial.ahd@gujaratgas.com](mailto:commercial.ahd@gujaratgas.com)
10. **Kindly mention the subject as "Invitation for Expression of Interest (EOI) for purchase of Natural Gas" for all communications including submission of the Bidder Information form**

**C. BIDDER QUALIFICATION CRITERIA (BOC)**

<b>SN.</b>	<b>Criteria</b>	<b>Supporting Documents</b>
A1.	Customer of GGL	Bidder to submit an invoice issued by GGL.

### **Annexure-1 Summary of Key Provisions of contract**

Particulars	Details
Term	1 year
MGO %	95%. No refund shall be provided.
Exit from MGO	After 365 days
Definition of Month	From the gas commencement date till last day of the calendar month shall be considered as 1 <sup>st</sup> month.  Thereafter the month shall be as per calendar month.
Frequency of MGO applicability	Monthly- On Calendar month basis
BG Calculation Methodology	DCQ *Gas Price (Basic+VAT) *25 days
Payment Days	7 days for fortnightly billing 5 days for interval billing
Planned Maintenance Period	21 days pro rate (including Janmashtami)
Planned Maintenance Notice	7 days
Billing Frequency	Fortnightly (1 <sup>st</sup> & 16 <sup>th</sup> ) Interval (1 <sup>st</sup> , 11 <sup>th</sup> , 21 <sup>st</sup> )
DCQ	Customer discretion
Overdraw	Daily Basis. Consumption >120% of DCQ shall be billed under prevailing Retail Contract
Price (Rs/SCM)	<p>Ceiling price:  <math display="block">[(a+(b*a)+(c*a)+d)*\text{Exchange rate}/1000]*0.76]/f +0.50</math> </p> <p>Where</p> <ol style="list-style-type: none"> <li>a. Saudi Aramco Propane CP (M-1)</li> <li>b. 9.25% Freight</li> <li>c. 2.75% CD</li> <li>d. Local Transportation 15.66 \$/MT (Rs 1,300 per MT)</li> <li>e. Energy conversion (8350/11,000)</li> <li>f. VAT @ 6%</li> </ol> <p>The CD (Custom Duty) consists of Basic Customs Duty (BCD) of 2.50% plus 10% Social Welfare Surcharge. Any change in the BCD or any addition/deletion in the surcharge component shall be factored in the pricing methodology. In addition, if change in Local transportation is more than 10%, the same shall also be factored in the pricing methodology.</p> <p>Exchange rate shall be the SBI TT selling rate for the last banking day of the previous month. i.e. for the month of April, the SBI TT selling rate of Mar 31 shall be considered</p>
Price Revision	As per GGL discretion; however, the Selling Price shall have a ceiling as stated above
DCQ Revision	Not allowed during the contract period
Gas commencement date	1st June 2024
Billing Quantity Allocation	The quantity under EoI shall be billed first and the additional quantity shall be billed under Retail Contract either MGO or Non-MGO.

In case GGL accepts the EoI, then GGL & the customer shall enter into definitive agreement, indicative provisions of which are mentioned above. The gas flow shall commence only after the execution of definitive agreement.

**D. BIDDER INFORMATION FORM (To Be printed on Bidder's Letterhead)**

<b>1. Name of Unit:</b>	
<b>2. Customer ID</b> (Contract Account Number):	
<b>3. Address of plant</b> (where delivery of Natural Gas is required):	
<b>4. Quantities Required on Daily basis (DCQ)</b> (in Standard Cubic Meter)	
<b>DATE:</b> <b>PLACE:</b>  <b>NAME OF THE AUTHORIZED PERSON:</b> <b>SIGNATURE OF AUTHORIZED PERSON:</b>	