



Press Release

Gujarat Gas Limited and Bharat Petroleum Corporation Limited Join Forces to Expand Offerings

In a landmark move aimed at enhancing the accessibility and range of energy solutions for consumers Gujarat Gas Limited (GGL) and Bharat Petroleum Corporation Limited (BPCL) have entered into a Memorandum of Understanding (MOU). This strategic partnership marks a significant milestone in the energy sector, bringing together two leading entities to offer a comprehensive suite of products and services to customers across the state.

MOU was signed by Shri Sachin Kulkarni (State Head, Retail Gujarat, BPCL) and Shri Dipen Chauhan (Head - Industries & CNG, GGL).

Under the terms of the MOU, GGL and BPCL will collaborate on various fronts to streamline operations and improve service delivery:

- **Provision of Liquid Fuels:** This collaboration entails offering liquid fuels, including petrol and diesel, alongside BPCL's allied petroleum products such as automotive lubricants, greases, and specialties, at select GGL outlets. Through this initiative, both companies aim to cater to the evolving needs of consumers by providing a diversified range of energy solutions readily accessible through GGL's extensive network of outlets.
- **Supply of Automotive Lubricants:** BPCL will supply automotive lubricants, greases, and specialties for sale at both GGL's COCO (Company Owned Company Operated) and franchise outlets. This joint endeavour underscores the commitment of both companies to enhance customer experience by offering high-quality products and services at various touchpoints.
- **Expansion of CNG Infrastructure:**
 1. Setting up of CNG Facility at BPCL COCO Outlets: BPCL agrees to explore the possibility of setting up CNG facilities at its COCO outlets in line with GGL's Full Dealer Owned Dealer Operated scheme (FDODO scheme).
 2. Setting up of CNG Mother Facility at BPCL Outlets: BPCL agrees to offer its outlets for setting up of Mother Facility for CNG Dispensing.

This initiative aims to bolster the infrastructure for clean energy solutions in Gujarat, aligning with the companies' shared vision of promoting sustainable energy alternatives and reducing carbon emissions.

The MOU, which comes into effect immediately, reflects the commitment of both companies to mutual cooperation and innovation in the energy landscape. As they embark on this collaborative journey, GGL and BPCL reaffirm their dedication to delivering sustainable, reliable, and customer-centric solutions to communities across Gujarat.

GGL has also entered in to a similar arrangement with Hindustan Petroleum Corporation Ltd. (HPCL) in the recent past.

About Gujarat Gas Limited:

GGL is India's largest City Gas Distribution (CGD) company in terms of sales volume operating in 44 districts in 6 states of Gujarat, Maharashtra, Rajasthan, Haryana, Punjab & Madhya Pradesh and 1 Union territory of Dadra & Nagar Haveli. The Company has a successful track record of providing uninterrupted services for over 3 decades through a network of more than 38,000 kilometre of Natural Gas pipeline, distributing approx. 9.2 mmscmd of Natural Gas. The Company operates more than 815 CNG stations and has connected more than 20.5 lakh households, over 14,900 commercial customers and 4,350 industrial customers.