

**BIDDERS' QUALIFICATION CRITERIA**

S.N.	Criteria	Supporting Documents
1	Bidder must be an original Equipment Manufacturer (OEM) OR an authorized system integrator for design, sales, support and service of the OEM. Bidder must have back to back OEM support, till the contract period.	<ul style="list-style-type: none"> <li>Certificate/manufacturer authorization letter (MAF) from the OEMs confirming as Authorized Dealer / Service Partner / bidder with clearly mentioning bid number of GGL</li> <li>Self-certificate from bidder for back-to-back OEM support guarantee. Bidder has to meet qualification criteria on its own. Joint Ventures/Consortiums, sub-dealer/sub-partner are not allowed to quote.</li> </ul>
2	Bidder/OEM must have supplied and implemented minimum 5 Digital File Storage Solution (storage OR server OR hypercovered server / hyperconverged storage OR appliance OR software defined storage) projects within last 7 years with following criteria: <ul style="list-style-type: none"> <li>with connectivity of minimum 5 branch office for each project</li> <li><b>OR</b></li> <li>with minimum user base 100 for each project</li> </ul>	<ul style="list-style-type: none"> <li><b>Bidders not associated with GGL</b> shall submit the copy of Purchase Order/Work order/Contracts for fulfilment of the criteria specified herein and shall submit the corresponding satisfactory work completion certificate / any other proof as documentary evidence towards adherence to the criteria specified herein.</li> <li><b>Bidders associated with GGL (existing and previously)</b> shall submit the GGL issued Purchase Order/Work order/Contracts for fulfilment of the criteria specified herein.</li> </ul>
3	The OEM shall be in leaders or visionaries / strong performers/major players' quadrant / positions in Global vendor assessment tool such as Gartner at least once in last 5 years in either storage OR server OR hypercovered server / hyperconverged storage OR appliance OR software defined storage solution.	<ul style="list-style-type: none"> <li>OEM to submit the Gartner certificate / report about their qualifying position in any one of the last 5 years – i.e. 2018, 2019, 2020, 2021 or 2022.</li> </ul>
4	Financial Criteria:  (1) Bidder shall have minimum Annual Turnover of Rs. 1.50 Crore in any of the preceding three financial years to be reckoned from the Tender publishing date.  (2) Bidder shall have a minimum Working Capital of Rs. 30 Lakhs for the last audited financial year  (3) Bidder's Net Worth as per the last audited Financial statement shall be positive.	Bidder shall submit following documents as the documentary evidence toward adherence to the criteria specified herein: as per Template –1 & Template 2 1. Copy of Audited balance sheets and profit & loss statement. 2. Chartered Accountant Certificate with UDIN confirming annual turnover, working capital & net worth as per criteria specified herein.  Note: 1. If the bidder's working capital is inadequate, the bidder shall furnish a letter from any bank approved by Government of Gujarat for submission of Bank Guarantee as per relevant GR applicable at the time of Tender published date, confirming the availability of the line of credit for the working capital Requirement as specified herein. 2. If audited financial report of Last FY is not available, then preceding Financial Year shall be considered and relevant documents shall be provided. 3. If audit report is not applicable as per Income Tax Rules, in such cases bidder to submit, full income tax return along with CA certification (with UDIN) Incorporating additional as below. a) "Profit offered for tax" in Income Tax Return for respective year/years to be made part of the CA certificate. b) CA to certify that the vendor has opted for presumptive taxation scheme U/s 44AD of the Income Tax Act, 1961 in the respective year/years and the Turnover reported in the return of income filed with the Income Tax Department are matching.

**BQC Notes (Most Important):**

- Bidder shall submit all qualification documents (**preferably color scan copy**) as mentioned above on N-procure. No additional documents in the physical form shall be considered.



**BIDDERS QUALIFICATION CRITERIA (BQC) FOR  
Information Technology-Digital File Storage solution 2022-27  
BID REFERENCE NUMBER: GGL/IT&ERP/2022/03/09**

2. All qualification documents as mentioned above falls under rejection category and non-Submission of any of the requisite documents shall make the bid liable for rejection summarily. For Bidder associated with GGL, Documentary evidence for work completion (i.e. Invoice / Inspection Release Note / Completion Certificate / Performance Certificate) against Gujarat Gas Limited Purchaser Order/ Work order/ contract is not required. However, the same will be verified by GGL internally and Technical evaluation will be carried out by GGL as per criteria considering submitted PO/work order/contract

**Tender Value-** Approximate tender value is 3 crores (In financial Criteria- Annual Turnover is 50% and working capital is 10%)

S.N.	Supporting Documents to be submitted by bidder	Submitted in Technical Bid (Yes/ No)
	<b>Technical Criteria- 1 Check list</b>	
1	<b>GGL associated Bidder (Existing and Previously):</b> Submit GGL issued PO/WO as per criteria	
2	<b>GGL non-associated Bidder:</b> Submit Purchase Order/ Service Order/Contract issued by CCD entity as per criteria	
3	<b>GGL non-associated Bidder:</b> Submit satisfactory Completion Certificate / commissioning certificate/ Confirmation/ Inspection release note(s)/ Dispatch Clearance Note(s) against submitted Purchase Order/ Service Order/Contract as per criteria reflecting min. below details but not limited to- Completion Certificate / commissioning certificate/ Confirmation/ Inspection release note(s)/ Dispatch Clearance Note(s) note shall contain PO no./ Service order no./ contract no., date of completion, capacity, quantity etc.	