# BIDDER QUALIFICATION CRITERIA (BQC) FOR STEEL PIPELINE LAYING IN GUJARAT FOR GREATER THAN 5 KMS. SECTIONS

Document No: GGL/TS/2021/JUN/16

GUJARAT GAS

<table>
<tr><th>SN</th><th>Criteria</th><th>Supporting Documents</th></tr>
<tr><td>A</td><td>Technical Criteria</td><td>Compliance Required in Technical Evaluation</td></tr>
<tr><td>A1</td><td>
The bidder shall have successfully Completed single contract involving Laying, Installation and Testing of buried hydrocarbon Steel Pipeline of minimum length as mentioned below Project-wise of diameter 6” OD and above in last seven years to be reckoned from the bid publishing date.
<table>
<tr><th>Project</th><th>GA</th><th>Section Detail</th><th>Minimum Executed Length (in Kms)</th></tr>
<tr><td>1</td><td>Panchmahal</td><td>MAA ASHAPURA TO TANISHQ FRANCHISEE CNG CONNECTIVITY</td><td>4</td></tr>
<tr><td>2</td><td>Panchmahal</td><td>AMAR PETROLEUM AND AMIN PETROLEUM CONNECTIVITY</td><td>4</td></tr>
<tr><td>3</td><td>Panchmahal</td><td>PRESIDENT PETROLEUM AND DEVRAJ CNG CONNECTIVITY</td><td>4</td></tr>
</table>
Note:<br>
a) Bidder can quote for any or all projects.<br>
b) Bidder qualifying for longest length project shall automatically be considered qualified for all smaller length projects.<br>
c) Bidder needs to confirm deployment of Separate Manpower, Equipment, and Machinery etc. project-wise.
</td><td>
A. Bidders not associated with GGL shall submit the Work order for fulfilment of the criteria specified herein and shall submit the corresponding satisfactory work completion certificate issued by Oil and/or Gas Company (End Client) as documentary evidence towards adherence to the criteria specified herein.<br><br>
B. Bidders associated with GGL (existing and previously) shall submit the Work order for fulfilment of the criteria specified herein.<br><br>
C. In case Bidder intends to get evaluated based on work done as Approved Sub-contractor experience basis, Bidder shall submit the following documents towards adherence to the criteria specified herein:<br>
• Purchase order/ Work order/ Contract issued by main contractor.<br>
and<br>
• Sub-contract approval granted by Oil and/or Gas Company (End Client).<br>
• Satisfactory work completion certificate issued by Oil and/or Gas Company (End Client).
</td></tr>
<tr><td>B</td><td>Financial Criteria</td><td>Compliance Required in Technical Evaluation</td></tr>
<tr><td>B1</td><td>
a) Bidder shall have minimum annual turnover as mentioned below project-wise in any of the preceding three financial years (i.e. FY18-19 to FY20-21).<br>
b) Bidder shall have a minimum working capital as mentioned below project-wise of their own for the last financial year, i.e. 2020-21.<br>
c) Bidder’s net worth as per the last audited financial statement i.e. for the financial year 2020-21 shall be positive.
<table>
<tr><th>Project</th><th>GA</th><th>Section Detail</th><th>Minimum Annual Turnover (Rs. In Crs)</th><th>Minimum Working Capital (Rs. In Crs)</th></tr>
<tr><td>1</td><td>Panchmahal</td><td>MAA ASHAPURA TO TANISHQ FRANCHISEE CNG CONNECTIVITY</td><td>1</td><td>0.3</td></tr>
<tr><td>2</td><td>Panchmahal</td><td>AMAR PETROLEUM AND AMIN PETROLEUM CONNECTIVITY</td><td>1</td><td>0.2</td></tr>
<tr><td>3</td><td>Panchmahal</td><td>PRESIDENT PETROLEUM AND DEVRAJ CNG CONNECTIVITY</td><td>1</td><td>0.1</td></tr>
</table>
Note:<br>
a) Bidder can quote for any or all projects.<br>
b) Bidder shall be evaluated for individual projects as per criteria mentioned above.<br>
c) To qualify for award of contracts for multiple projects, the Bidder shall have to meet the financial criteria mention above on cumulative basis<br>
d) If a Bidder happens to be lowest (L-1) Bidder for more
</td><td>
Bidder shall submit following documents as the documentary evidence toward adherence to the criteria specified herein.<br><br>
1. Audited report including balance sheets and profit & loss statement.<br><br>
2. Chartered Accountant Certificate with UDIN confirming annual turnover, working capital and Net worth.<br><br>
Note:<br><br>
1. If the bidder's working capital is inadequate, the bidder shall furnish a letter from any bank approved by Government of Gujarat for submission of Bank Guarantee as per relevant GR applicable at the time of bid published date, confirming the availability of the line of credit for the working capital requirement as specified herein.<br>
2. FY 20-21 shall be considered as preceding Financial Year. However, If audited financial report of FY 20-21 is not available, then FY 19-20 shall be considered as preceding Financial Year
</td></tr>
</table>

Approved

| | | |
|---|---|---|
| | than one (1) project, then the order shall be awarded on **"Least Cost to OWNER"** basis. | *and relevant documents of FY 17-18, FY 18-19 and FY19-20 shall be provided.*<br>***3.*** *If audit report is not applicable as per Income Tax Rules, in such cases bidder to submit, full income tax return along with CA certification (with UDIN) incorporating additional as below.*<br>*a) "Profit offered for tax" in Income Tax Return for respective year/years to be made part of the CA certificate.*<br>• *CA to certify that the vendor has opted for presumptive taxation scheme U/s 44AD of the Income Tax Act, 1961 in the respective year/years and the turnover reported in the return of income filed with the Income Tax Department are matching* |

**BQC Notes (Most Important):**

1. GGL, in the normal course, shall consider award of maximum two projects to a single bidder. However, GGL may in its sole discretion award more than two projects to Single bidder to meet business/ operational objectives.
2. Bidder shall submit all qualification documents (preferably colour scan copy) as mentioned above on N-procure. No additional documents in the physical form shall be considered.
3. All qualification documents as mentioned above falls under rejection category and non-submission of any of the requisite documents shall make the bid liable for rejection summarily.
4. For Bidder associated with GGL, Documentary evidence for work completion (i.e. Invoice / Inspection Release Note / Completion Certificate / Performance Certificate) against Gujarat Gas Limited Purchaser Order/ Work order/ contract is not require. However, the same will be verified by GGL internally and Technical evaluation will be carried out by GGL as per criteria considering submitted PO/work order/contract.

Approved

**CHECKLIST FOR BIDDERS**

**Checklist for BQC (Only for bidders' reference, criteria and supporting document for evaluation shall be considered as per above table):**

| Sr. No | Supporting Documents to be submitted | Submitted in Technical Bid (Yes/ No) |
|---|---|---|
| | **Technical Criteria- A.1 Check list** | |
| A.1 | **Bidders not associated with GGL** shall submit the Work order for fulfilment of the criteria specified herein and shall submit the corresponding satisfactory work completion certificate issued by Oil and/or Gas Company (End Client) as documentary evidence towards adherence to the criteria specified herein. | |
| A.1 | **Bidders associated with GGL** (existing and previously) shall submit the Work order for fulfilment of the criteria specified herein. | |
| A.1 | In case Bidder intends to get evaluated based on work done as Approved Sub-contractor experience basis, Bidder shall submit the following documents towards adherence to the criteria specified herein:<br>• Purchase order/ Work order/ Contract issued by main contractor.<br>and<br>• Sub-contract approval granted by Oil and/or Gas Company (End Client).<br>and<br>• Satisfactory work completion certificate issued by Oil and/or Gas Company (End Client). | |
| | **Financial Criteria- B.1 Check list** | |
| B.1 | Audited report including balance sheets and profit & loss statement with UDIN number. | |
| B.1 | Chartered Accountant Certificate with UDIN confirming annual turnover, working capital and Net worth. | |

Approved