GUJARAT GAS

#FUELINGTHEGROWTH

Evolving GREEN ENERGY to New Heights PAN India!

GUJARAT GAS LIMITED

INVESTOR PRESENTATION

Q1FY 2024-25

Safe Harbor Statement

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The Group – presence across natural gas value chain

Gujarat State Petroleum Corporation (GSPC)

India's second largest natural gas trading company

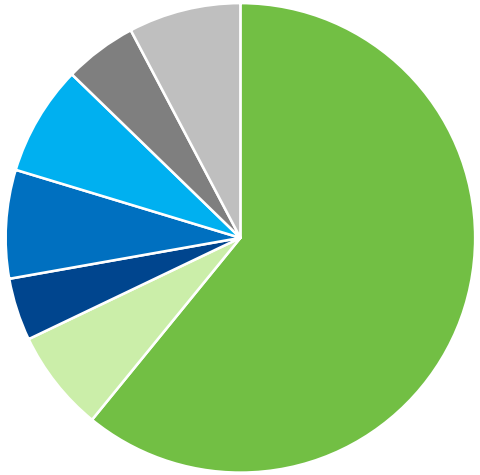
Gujarat State Petronet Limited (GSPL)

India's second largest natural gas transmission company

Gujarat Gas Limited (GGL)

India's leading City Gas Distribution (CGD) company

Shareholding Pattern



- 60.89% Promoter Group Shareholding
- 7.01% Companies where Government is a promoter
- 4.31% Foreign Portfolio Investors
- 7.47% Mutual Funds
- 7.58% Bodies Corporate
- 4.79% Resident Individuals
- 7.95% Others

*As on June 30, 2024

Promoter Group
% of Share Holding

54.17%
Gujarat State Petronet Ltd.

6.53%
Government of Gujarat

0.19%
Gujarat State Energy Generation Ltd.

60.89%
Promoters' Shareholding

Gujarat Gas – **India's Leading CGD Company**

27
CGD Authorizations

40,200+
Kms of Gas Pipeline Network*

811
CNG Stations*

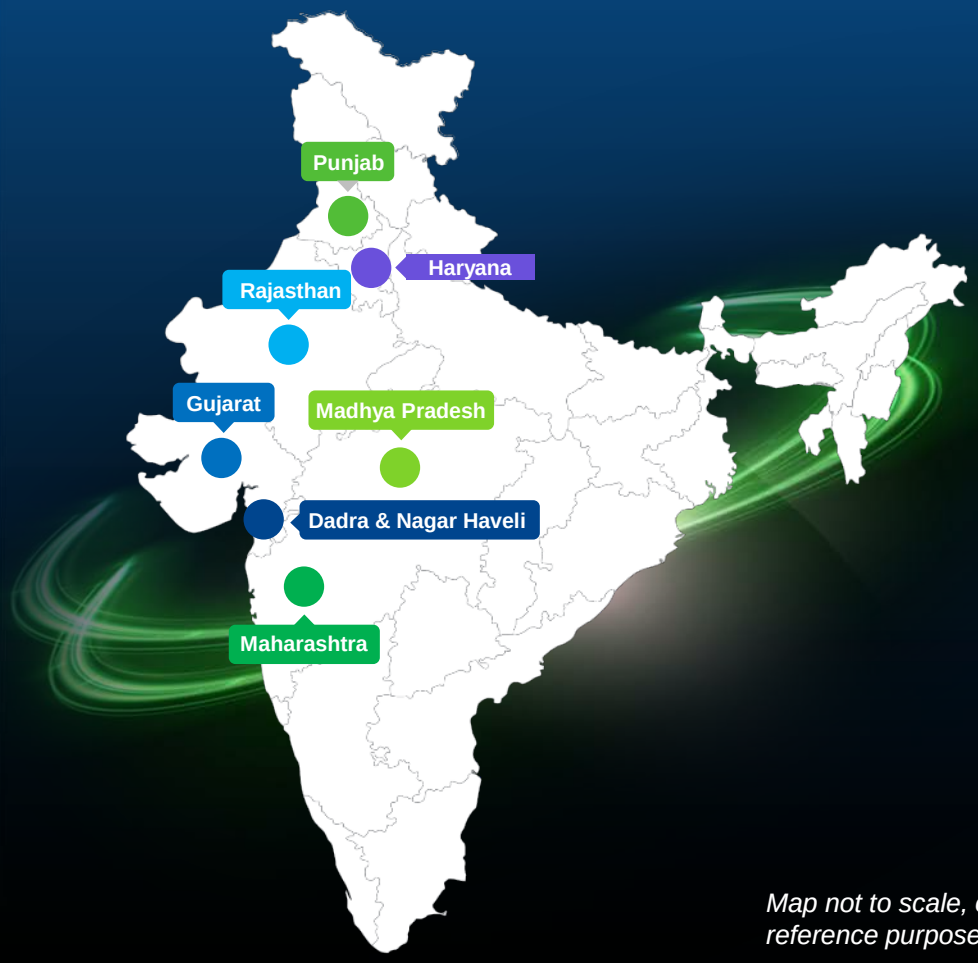
21.52 Lakh+
PNG Domestic Connections*

15,200+
PNG Commercial Connections*

4,400+
PNG Industrial Connections*

** As on June 30, 2024*

Gujarat Gas – **CGD Licenses across 6 states & 1 UT**



Map not to scale, only for reference purpose

- Ahmedabad District*
- Amreli District
- Anand District*
- Bhavnagar
- Dahej-Vagra Taluka
- Dahod District
- Hazira
- Jamnagar
- Kutch (West)
- Nadiad
- Narmada (Rajpipla) District
- Navsari
- Panchmahal District
- Rajkot (Including Morbi)
- Surat – Bharuch – Ankleshwar
- Surendranagar
- Valsad

Union Territory of Dadra & Nagar Haveli

Palghar District and Thane Rural

Ujjain District*, Dewas District* and Indore District*

Jhabua Ratlam | Banswara Dungarpur Districts

Jalore and Sirohi District

Sirsa, Fatehabad and Mansa (Punjab) Districts

Amritsar | Bhatinda

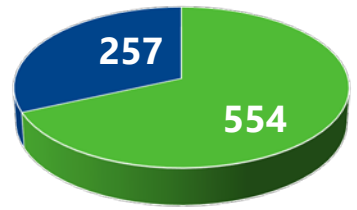
Ferozepur, Faridkot and Sri Muktsar Sahib Districts

Hoshiarpur and Gurdaspur Districts

**Except area already authorized*

CNG stations in Gujarat and Outside Gujarat across States

CNG Stations



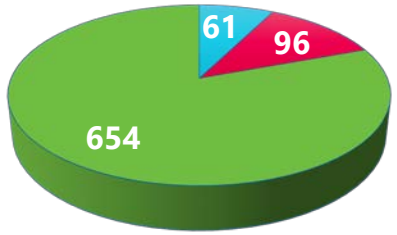
811

Total

As on June 30, 2024

Gujarat Outside Gujarat

Type of CNG Stations

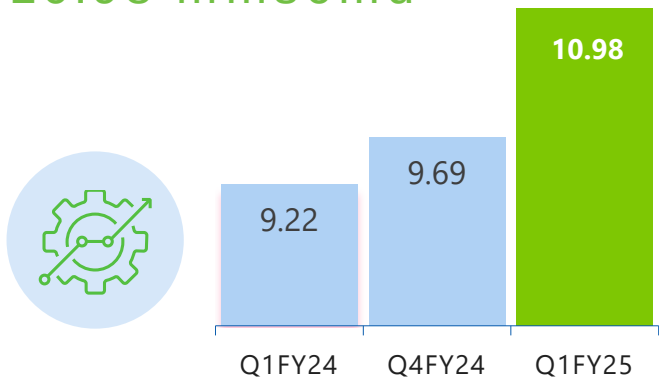


COCO Franchisee OMCs

Gas Sales: **Q1 FY25**

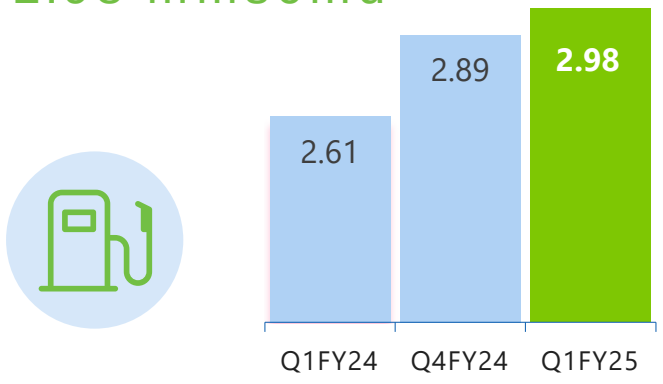
Total Volume

10.98 mmscmd



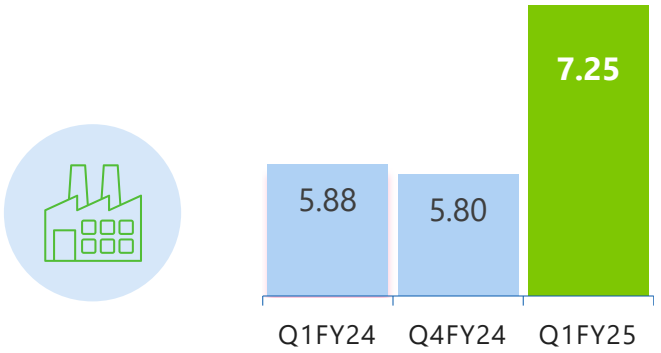
CNG

2.98 mmscmd



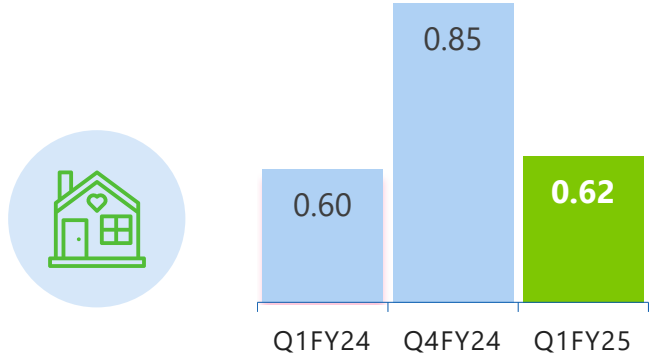
PNG - Industrial

7.25 mmscmd



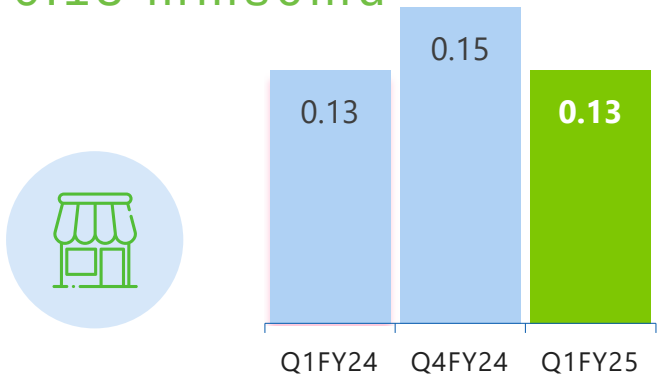
PNG - Domestic

0.62 mmscmd



PNG - Commercial

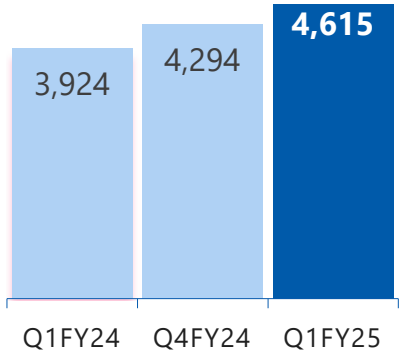
0.13 mmscmd



Standalone Financial Highlights: **Q1 FY25**

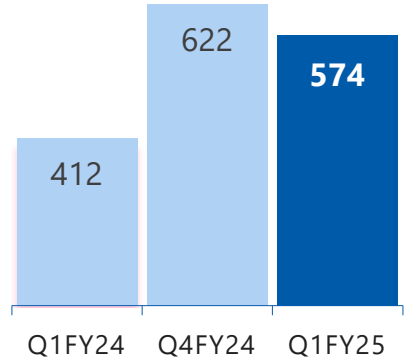
Revenue from Operations

₹ 4,615 Crore



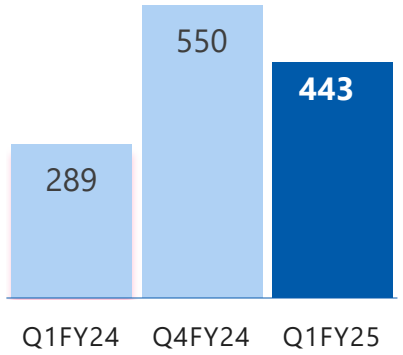
EBITDA*

₹ 574 Crore



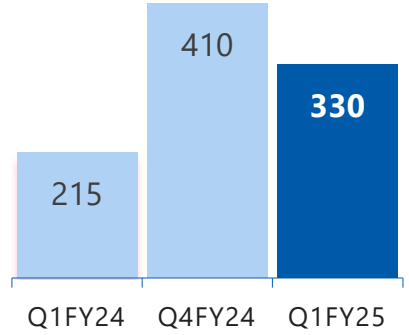
Profit before Tax

₹ 443 Crore



Profit after Tax

₹ 330 Crore



**Previous period EBIDTA reclassified to include interest income*

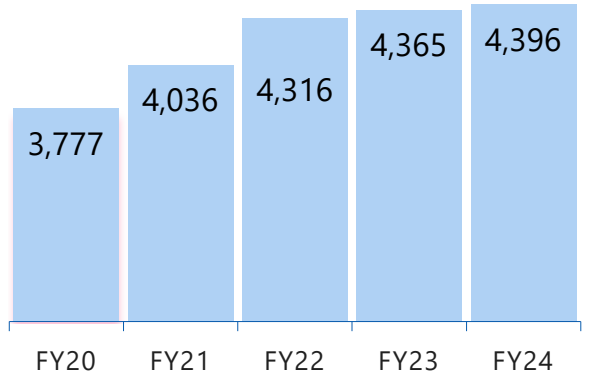
Business Updates

- Highest ever CNG volumes of 2.98 mmscmd in Q1 FY25 on the back of investments in station infrastructure (14% higher than Q1 FY24)
- New Industrial customers having 2 Lakh scmd volumes commissioned in Q1 FY 2025
- Company has 6.3 lakh scmd industrial volumes signed and yet to be commissioned
- During Q1 FY 2025, company has connected further 37.4 thousand homes through piped natural gas
- Gujarat Gas continues to have a Credit Rating of AAA Stable / A1+ from CRISIL, CARE and India Ratings

Key Operational Indicators: **Cumulative Numbers**

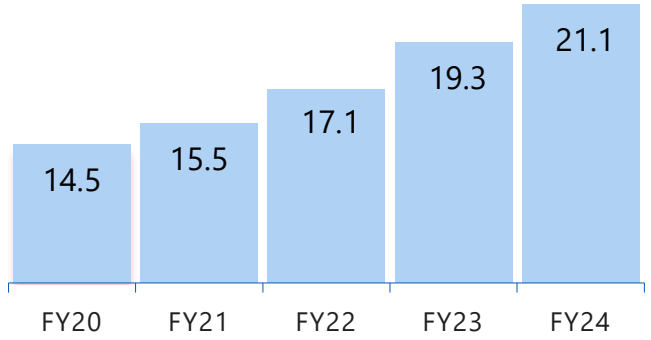
Industrial customers

4,396



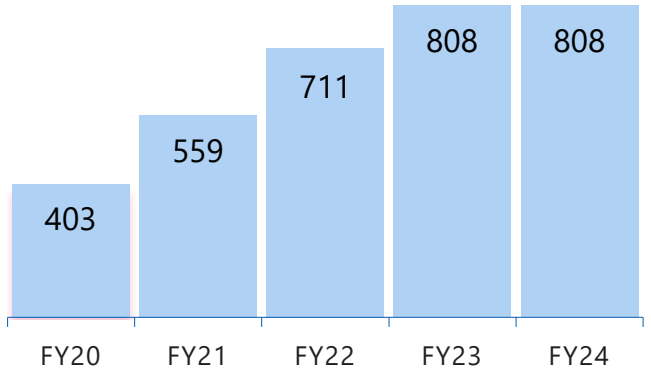
Domestic customers

21.1 Lakhs



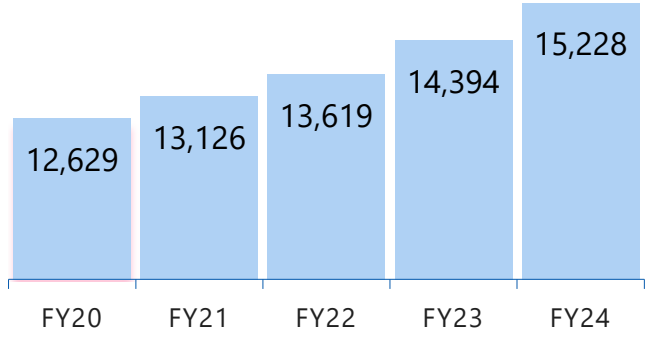
CNG

808



Commercial customers

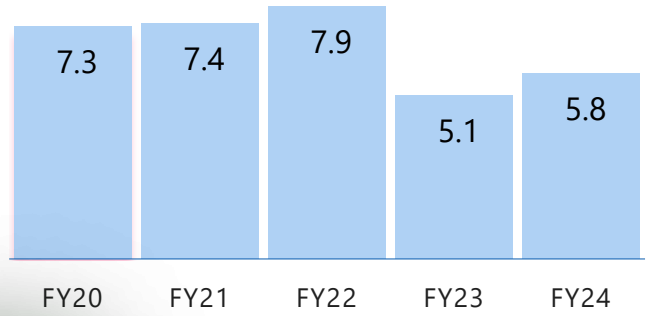
15,228



Gas Sales **Volumes**

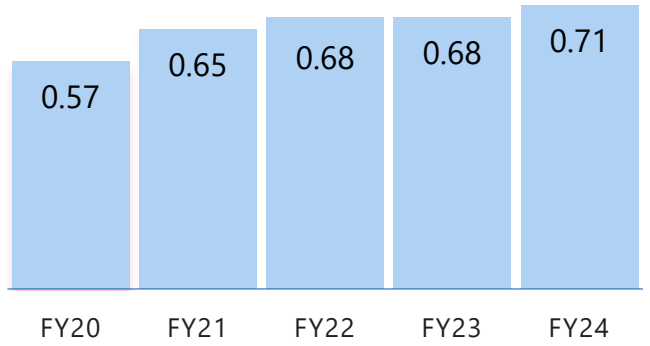
Industrial

5.8 mmscmd



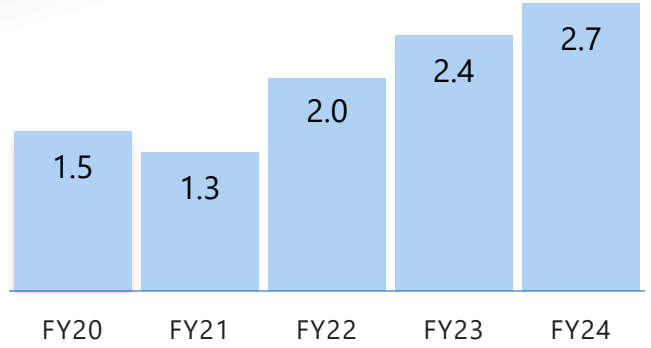
Domestic

0.71 mmscmd



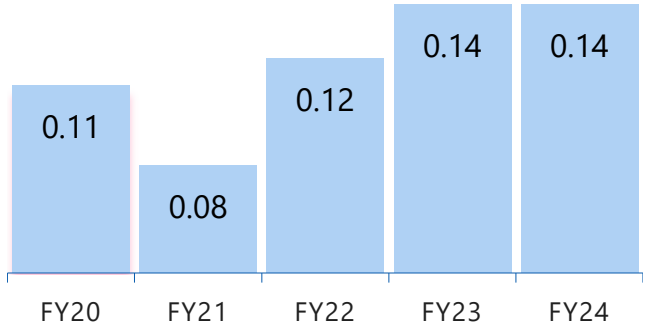
CNG

2.7 mmscmd



Commercial

0.14 mmscmd

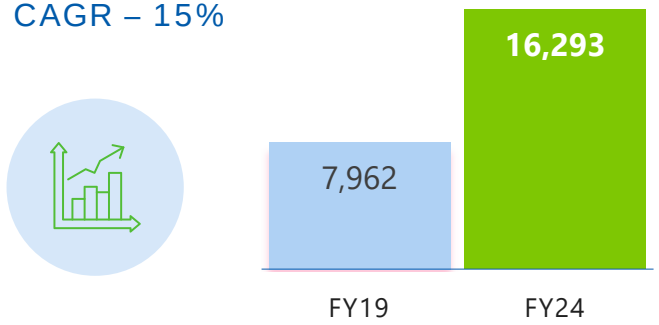


Standalone Financial **Performance**

Revenue from Operations

₹ 16,293 Crore

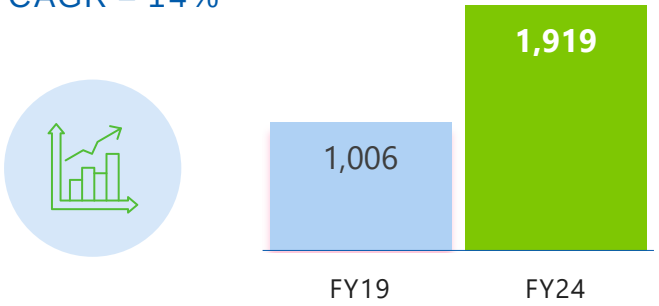
CAGR – 15%



EBITDA

₹ 1,919 Crore

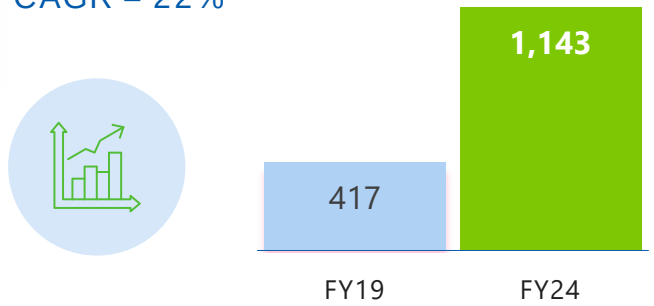
CAGR – 14%



Profit after Tax

₹ 1,143 Crore

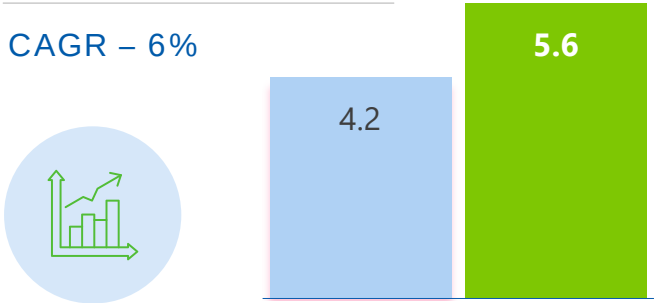
CAGR – 22%



EBITDA

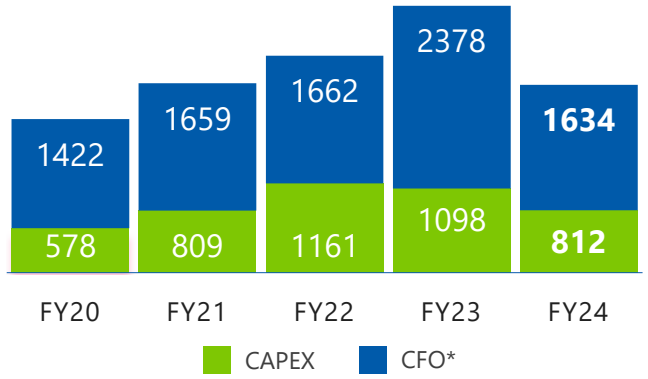
5.60 ₹/scm

CAGR – 6%



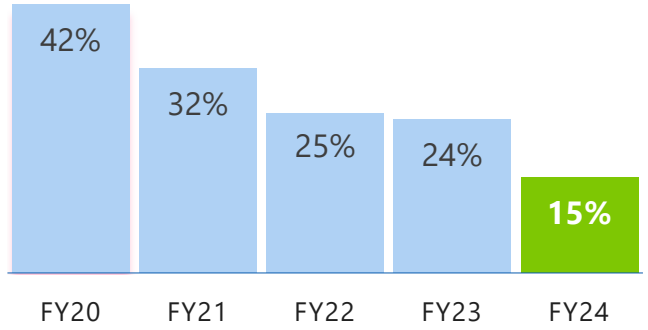
Shareholders' **Value Creation**

Capex & CFO

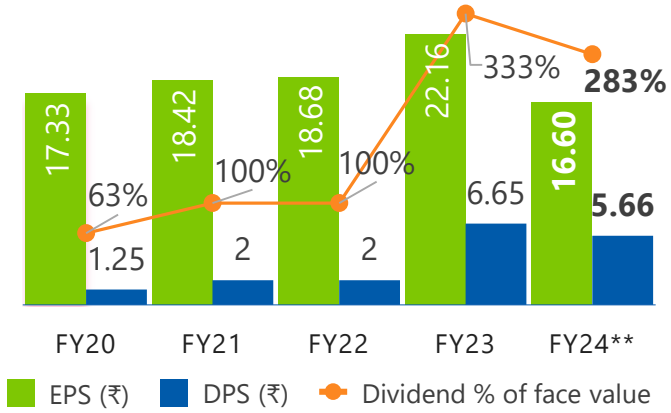


Return on Equity

15%

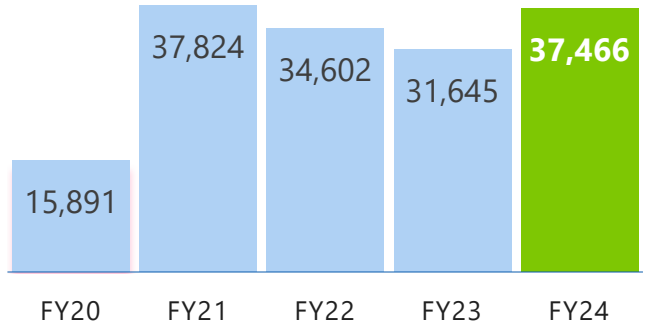


EPS & Dividend per Share



Market Capitalization

₹ 37,466 Crore



**CFO = Cash flow from operating activities*
*** Dividend to be approved by Shareholders*

Recognition for Operational Excellence

'World's Most Trustworthy Companies 2023' by Newsweek and Statista amongst the listed firms in Energy and Utilities category

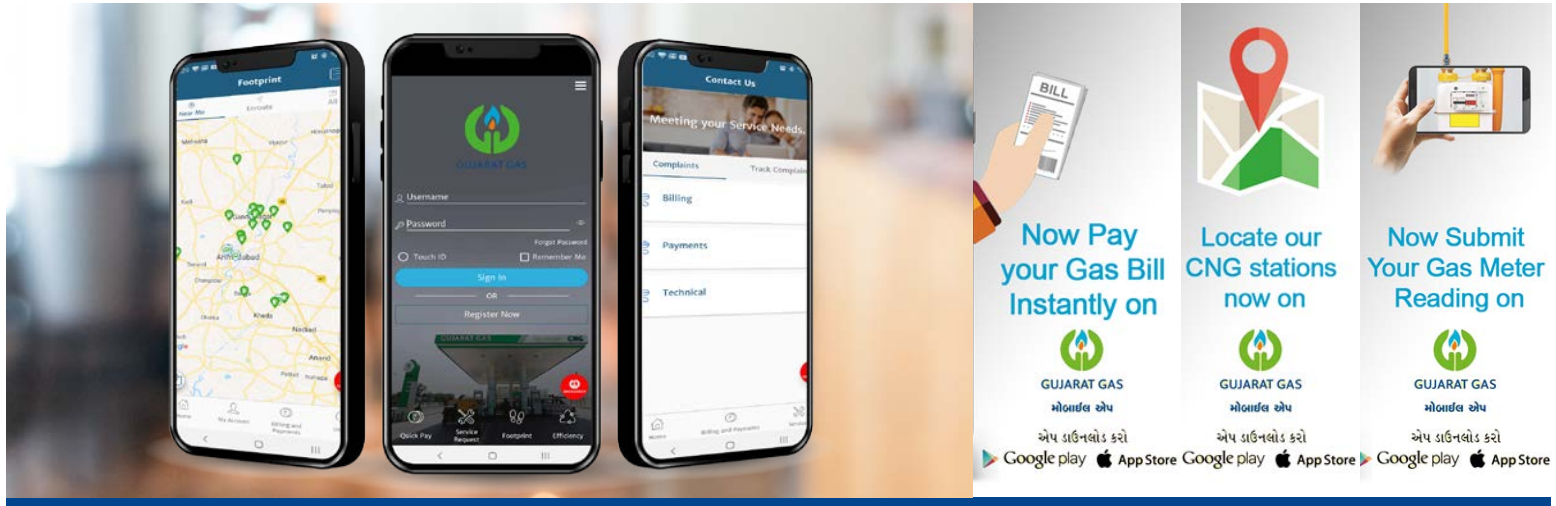
'SKOCH ESG Award 2024' in City Gas Distribution (CGD) Project

Ranked amongst the 'TOP 150 Wealth Creators 2024' by Dalal Street Investment Journal

Smart Meters at GIFT City and Other Digital Initiative

Smart Meter

Smart prepaid meter installed at GIFT City, Gandhinagar



Gujarat Gas Limited – Mobile App

Customer-friendly mobile app for the service of customers at their fingertips

Privilege of Giving Back to Society

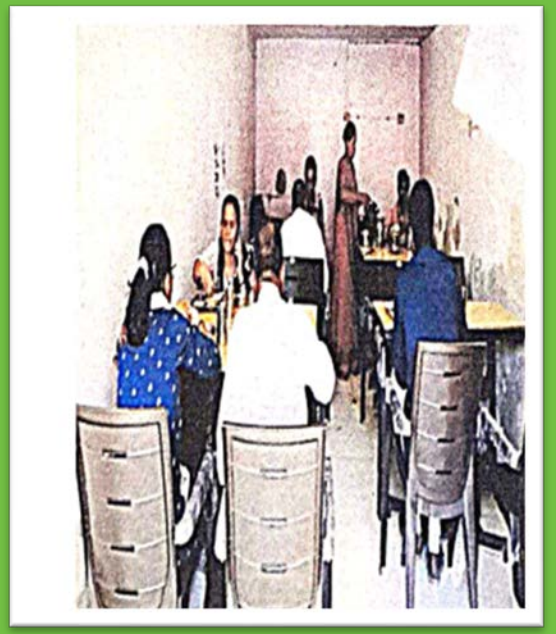
Touching the lives of various sections of society through CSR initiatives

Gas Supply to Crematoriums

Free gas supply to more than 60 crematoriums across the operating areas of Gujarat Gas

Construction of a School Building

Kanya Ashram Shala in Tanki Village, Taluka Dharampur, District Valsad



Income generation activities in aspirational districts of Gujarat

Contribution for income generation activities like establishment of Mangalam Canteen, Customer Hiring Centers, Millet based value chain, Cattle Feed Unit, Micro Enterprise Development

Thank You

CNG Station

Green Hydrogen Blending with PNG at NTPC, Kawas

PNG in Industry

Natural Gas Skid

PNG - Domestic